

ESPL E-RATE FY 2021-2022

After review of the Heritage Center e-rate bids which were too different in what was quoted, it was determined it is in the best interest of ESPL to re-bid this project to clarify to the vendors that:

- Controllers need to be included
- No end of sale/life (EOS) equipment is quoted
- The outdoor WAP is installed on existing poles
- Network drops are not included
- Installation costs are detailed
- Three year licensing are included
- Only one year warranty is included, due to e-rate allowable coverage

ESPL has to award the rebid contract by April 6th. This does NOT commit ESPL to purchasing the equipment at this time. Due to continued delays in the construction project, alternative equipment can be purchased if a service substitution request is submitted to USAC for approval and the total cost of the equipment purchasing project does not exceed the total amount approved by USAC for funding (i.e. if the new equipment costs more, but other project costs decrease, so that the total remains the same or lower).

E-RATE MOTIONS FOR MARCH 9, 2021

Motion #1: The ESPL Board of Trustees awards the e-rate bid for Fiscal Year 2021-2022 for the Northampton Free Library to purchase network equipment that includes a switch, wifi access points, UPS, and a rack to Eastern Shore Communications based on a weighted evaluation and the lowest price quoted of \$7,151, which is pre-E-rate discount pricing.

Motion #2: The ESPL Board of Trustees provisionally awards an amount not to exceed \$33,030 to the vendor with the best weighted scored E-rate quote of the re-bid network equipment project for the ESVA Heritage Center to be located at 24313 Bennett Street. The equipment includes switches, wifi access points, licensing, and UPS.

Eastern Shore Public Library

E-rate Bid Assessment Worksheet

Funding Year 2021-2022

NFL

Instructions/Scoring Notes:
 * Cost of E-rate eligible products/services is the primary consideration.
 ** Vendor's total pricing for the requested eligible products/services has been entered in Row 17.
 *** "Lowest Price" is auto-populated based on Vendor's bid pricing entries.
 **** Evaluations entered in Raw Score fields based on a scale of 1 to 5:
 1=lowest/worst possible, 5=highest/best possible.

E-rate eligible product/service description:
 Network Equipment project for Northampton

This field will auto-populate based on the lowest priced vendor: **Lowest Price***: \$ 7,151.00**

Vendor Scoring 

Selection Criteria:	Weight*	Alliance		Eastern Shore Comm		EN Computers	
		Price:**	\$	Price:	\$	Price:	\$
Cost of E-rate Eligible Products/Services*	40%	Raw Score****	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
In-State/Local Preference	15%	2.47	19.77%	5.00	40.00%	3.14	25.10%
Compatibility with Existing Network	15%	3.00	9.00%	5.00	15.00%	4.00	12.00%
Previous Experience with School/Library	15%	2.00	6.00%	5.00	15.00%	5.00	15.00%
Compliance to Specifications	15%	3.00	9.00%	5.00	15.00%	3.00	9.00%
		2.00	6.00%	5.00	15.00%	5.00	15.00%
			0.00%		0.00%		0.00%
Overall Ranking	100%		49.77%		100.00%		76.10%

Vendor Selected:
 Approved By:
 Title:
 Date:

Bid Assessment Comments:

**Eastern Shore Public Library
E-rate Discount
FY 2021-22**

80%

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