# **ESPL E-RATE FY 2021-2022**

After review of the Heritage Center e-rate bids which were too different in what was quoted, it was determined it is in the best interest of ESPL to re-bid this project to clarify to the vendors that:

- Controllers need to be included
- No end of sale/life (EOS) equipment is quoted
- The outdoor WAP is installed on existing poles
- Network drops are not included
- Installation costs are detailed
- Three year licensing are included
- Only one year warranty is included, due to e-rate allowable coverage

ESPL has to award the rebidded contract by April 6<sup>th</sup>. This does NOT commit ESPL to purchasing the equipment at this time. Due to continued delays in the construction project, alternative equipment can be purchased if a service substitution request is submitted to USAC for approval and the total cost of the equipment purchasing project does not exceed the total amount approved by USAC for funding (i.e. if the new equipment costs more, but other project costs decrease, so that the total remains the same or lower).

# E-RATE MOTIONS FOR MARCH 9, 2021

Motion #1: The ESPL Board of Trustees awards the e-rate bid for Fiscal Year 2021-2022 for the Northampton Free Library to purchase network equipment that includes a switch, wifi access points, UPS, and a rack to Eastern Shore Communications based on a weighted evaluation and the lowest price quoted of \$7,151, which is pre-E-rate discount pricing.

Motion #2: The ESPL Board of Trustees provisionally awards an amount not to exceed \$33,030 to the vendor with the best weighted scored E-rate quote of the re-bid network equipment project for the ESVA Heritage Center to be located at 24313 Bennett Street. The equipment includes switches, wifi access points, licensing, and UPS.

# Eastern Shore Public Library

# **Funding Year** E-rate Bid Assessment Worksheet

2021-2022

Instructions/Scoring Notes: \* Cost of E-rate eligible products/services is the primary consideration.

> Network Equipment project for Northhampton E-rate eligible product/service description:

- entered in Row 17. \*\* Vendor's total pricing for the requested eligible products/services has been
- \*\*\* "Lowest Price" is auto-populated based on Vendor's bid pricing entries.
- 1=lowest/worst possible, 5=highest/best possible. \*\*\*\* Evaluations entered in Raw Score fields based on a scale of 1 to 5:

Lowest Price\*\*\*:

This field will auto-populate based on the lowest priced vendor:

Cost of E-rate Eligible Products/Services\*

Selection Criteria:

Weight\*

40% 15%

In-State/Local Preference

Previous Experience with School/Library Compatibility with Existing Network

> 15% 15%

15%

**Compliance to Specifications** 

7,151.00

Vendor Scoring

Price:**	Þ
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14,468.25	e
Price:	Easte

Vendor Selected:

Overall Ranking

100%

Approved By:

Bid Assessment Comments:

# Eastern Shore Public Library E-rate Discount FY 2021-22

80%

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FY 2021-22				Optional Unit C	Cost C	ty 7	otal
Provider	Description		Model		,675.00	1	\$2,675.00
Illiance	Switch	Aruba	6200F 48G	\$	280.00	1	\$280.00
Illiance	Switch		Foundation Care Hardware Warranty 5YR	\$	\$805.00	1	\$805.00
	Rack	APC	SX 18U Server Rack	\$1	,445.00	1	\$1,445.0
lliance	UPS	APC	Smart 2200VA		\$153.00	1	\$153.0
lliance	Misc	APC	Zero U Rack Mountable		\$642.00	1	\$642.0
dliance	WAP	Aruba	AP-535 (Indoor)		\$46.00	1	\$46.0
Illiance		Aruba	HPE Foundation Care Warranty 5YR		\$895.00	1	\$895.0
Illiance	WAP	Aruba	AP-575 (Outdoor)			1	\$63.5
Alliance	WAP		Aruba Foundation Care Warranty 5YR		\$63.50	1	\$65.5
Alliance	WAP	Aruba	Wall Mount (Outdoor)		\$65.50	_	
Alliance	Misc	Aruba	Mounting Bracket (Outdoor)		\$14.25	1	\$14.2
Alliance	Misc	Aruba			\$414.00	1	\$414.
Alliance	Cabling	Tripp Lite	Cabling Central Device Management 5YR		\$115.00	33	\$3,795.
Alliance	License	Aruba		\$3	3,000.00	1	\$3,000.
Alliance	Install	Alliance	Installation & Configuration		\$175.00	1	\$175.
Alliance	Shipping	Alliance	Shipping				-
astern Shore				\$1	1,099.00	1	\$1,099.
Communications	Switch	Ubiquiti	Pro-48-POE				
astern Shore					\$599.00	1	\$599.
Communications	UPS	APC	SMC-1500-2UC				
astern Shore					\$389.00	1	\$389.
Communication	Rack	Sysracks	Wall Mount		7555.00		, 223.
Eastern Shore					¢025.25		coar
Communication	s WAP	Meraki	MR74-HW (Outdoor)		\$925.00	1	\$925.
Eastern Shore					No. 110 P. 100 P		
Communication:	s WAP	Meraki	MR42 (Indoor)		\$799.00	1	\$799.
	SVAF	WICIAKI					
Eastern Shore	1	Manual d	1 Year Cloud License		\$95.00	2	\$190
Communication	s License	Meraki	1 Year Cloud License				
Eastern Shore				Ontional	\$199.00	2	\$398
Communication	s License	Meraki	3 Year Cloud License	Optional	\$155.00		<del>\$330</del>
Eastern Shore		Eastern Shore					
Communication	s Install	Communications	Installation & Configuration	, i \$	3,150.00	1	\$3,150
EN Computers	License	Meraki	LIC-ENT-3YR		\$152.33	2	\$304
			MA-ANT-20		\$101.05	-2	\$202.
EN Computers	Anntenna	Meraki			\$786.53	1	\$786.
EN Computers	WAP	Cisco	MR76-HW (Outdoor)		\$735.76	1	
EN Computers	WAP	Meraki	MR46-HW (Indoor)			_	
EN Computers	Switch	Meraki	MS-120-48FP-HW		2,705.32	1	
EN Computers	License	Meraki	LIC-MS120-48FP-3YR		\$269.12	1	
EN Computers	UPS	APC	SCL500RM1UC		\$360.96	1	
EN Computers	Rack	Tripp Lite	SRW12USDPG		\$448.16	1	\$448
EN Computers	Misc	EN Computers	Misc cable, connectors		\$500.00	1	\$500
EN Computers	Install	EN Computers	Installation & Configuration	\$	4,500.00	1	\$4,500
EN Computers	Shipping	EN Computers	Shipping		\$250.00	1	\$250
		EN Computers	Taxes		\$334.57	1	
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