

Request for Proposals for Internet/Wide Area Network Services

The Eastern Shore Public Library is in need of internet/wide area network services for its Regional Library and two other locations.

Firms interested in receiving a copy of the RFP may click [here](#) to view it or contact: Ms. Cara Burton, ESPL, PO Box 360, 23610 Front St, Accomac, VA 23301, (757) 787-3400.

Deadline for submittal of proposals is April 27, 2017.

EASTERN SHORE PUBLIC LIBRARY INTERNET/WAN CLARIFICATIONS

(1) Post Date: March 28, 2017 Attachment Name: ESPL Internet/WAN Services, 470# 170074945 Clarifications (1) Issuing Agency: Eastern Shore Public Library P.O. Box 360, 23610 Front Street Accomac, VA 23301 Clarification on questions posed by prospective bidders:

1) You want 2 separate 25mbps dedicated internet connections to two separate network devices, say a network for staff and one for guests, to the main branch in Accomac. From there, two 10mbps connections (ethernet transport) from the Nassawadox and Chincoteague libraries that will connect "inside the network" at Accomac. Is that correct? That is how you would like the bid to be made? Incorrect. Please see the Bandwidth Options Worksheet for the services the library system is requesting pricing. 50mb Dedicated Internet (DIA) is the lowest option ESPL is seeking, not 2 x 25mb. Accomac, Nassawadox, and Chinoteague should all access the one DIA. If there are no port fees for the building housing the DIA line you may note that on your proposal, but all levels of service your company can provide should be listed on the Bandwidth Options Worksheet.

2) Contract term is 12 months but renewable annually after should you (ESPL) decide to continue. This one I want to be sure about as the pricing for 12 month terms vs 60 months is fairly substantial for the MRC. At that point you would like an updated price on the next 12 month cycle in case a price drop has come thru during the past year. Please structure pricing for 12 months with optional renewals as noted in the RFP. The option to renegotiate pricing should be available when considering renewal at the end of each term.

3) There is a clause about being able to transfer, open, and close circuits without penalty. Is this mainly directed toward the opening of the new main office in Parksley? ESPL plans to relocate one branch within the next year or two. ESPL would also like the option to add any new locations without rebidding the service. It is not the intent to cancel service in order to change providers, only to cancel service if a location closes.

Questions regarding this attachment may be addressed to Cara Burton at cburton@espl.lib.va.us. ESPL Internet/WAN Services, 470# 170074945, Clarifications (1) must be identified in the subject line.